

Customer Assistance

CARE / ESA PROGRAM UPDATES

LIOB Quarterly Meeting, Seaside CA, October 29, 2015



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SoCalGas CARE Program

CARE Enrollment, Penetration and Expenditures

Year	Customers Enrolled	Estimated Eligible Customers	Penetration Rate	Expenditures	% of Authorized	Discounts
2015 – Sept 30	1,556,125	1,898,272	81.98%	\$78,546,009	53.25%	\$73,118,925
2014 Year-End	1,568,011	1,898,302	82.60%	\$117,510,411	79.66%	\$109,488,808
2013 Year-End	1,604,411	1,798,002	89.23%	\$125,388,452	85.90%	\$118,556,705

Notes:

1. September 2015 CARE program data reported in the SoCalGas Monthly Low Income Report dated October 21, 2015.
2. The 2014 and 2013 annual data reported in the SoCalGas' Low Income Report submitted to CPUC on May 1 of each year.

SoCalGas ESA Program

Number of Homes Treated and Program Expenditures

Year	Homes Treated	Goal	% of Goal	Expenditures	% of Authorized
2015 – Sept 30	54,209	136,836	39.62%	\$55,622,962	42.01%
2014 Year End	92,967	136,836	67.94%	\$93,781,355	70.82%
2013 Year End	106,948	136,836	78.16%	\$97,554,614	82.98%

Notes:

1. September 2015 CARE program data reported in the SoCalGas Monthly Low Income Report dated October 21, 2015.
2. The 2014 and 2013 annual data reported in SoCalGas' Low Income Report submitted to CPUC on May 1 of each year.

SoCalGas ESA Program

Projected Year-End Expenditures and Unspent Funds

Projected Expenses 2015	Amount Authorized 2015	Projected Unspent Funds in 2015	Total Unspent Funds Through 2014	Projected Unspent Funds Through 2015
\$75.9M*	\$131.4M	\$55.5M	\$113.3M	\$168.8M

2014	2014 Total Unspent****	Unspent as Percent Of Authorized	2014 Explanation
Measures **	\$104.4M	30%	Treated units below authorized
Marketing & Statewide Marketing	\$0.7M	19%	Funding uncertainty associated with bridge funding arrangements in 2012.
Regulatory Compliance	\$0.1M	6%	Not applicable
General Administration	\$2.5M	15%	Various
CPUC Energy Division	\$0.2M	90%	Budget prepared per ED guidance
Other ***	\$5.4M	44%	Treated units below authorized
Total	\$113.3M	29%	

Notes:

* Projected based on trailing twelve month expenses through Sept. SoCalGas has identified several strategies designed to improve on current performance levels.

** Includes Energy Education and Customer Enrollment budgets.

*** Includes Training, Inspections and EM&V budgets.

**** Represents total carry forward balances as of year end 2014.

\$M = million dollars

Utility Contacts

CARE Program – Carmen Rudshagen, Program Manager @ crudshagen@semprautilities.com

ESA Program – Mark Aguirre, Program Manager @ MAguirre2@semprautilities.com

Low Income Policy – Andrew Steinberg, Policy and Reporting Manager @ ASteinberg@semprautilities.com